



Position: Group Head – Commercial and Business Banking

Company: Access Bank Namibia Limited

Location: Windhoek, Namibia

Job grade: E-Upper (Patterson grading)

We are seeking a visionary and results-driven **Group Head - Commercial and Business Banking** to lead and grow the division. This is a strategic leadership role responsible for developing and executing the division's strategy, driving business growth, and building strong client relationships across Namibia.

Key Responsibilities

- Develop and implement the Commercial and Business banking strategy in alignment with the bank's overall goals.
- Support export orientated strategies for Commercial, Business including SMEs clients.
- Lead the acquisition, retention, and growth of Commercial, Business including SMEs clients.
- Drive revenue growth through innovative product offerings, cross-selling, and customer-centric solutions.
- Build and lead a high-performing Commercial and Business Banking team.
- Ensure compliance with regulatory requirements and internal risk frameworks.
- Collaborate with other business units to deliver integrated financial solutions.

Qualifications & Experience

- Bachelor's degree in Business, Finance, Economics, or related field (Master's degree preferred).
- Minimum of 10 years' experience in commercial or corporate banking, with at least 5 years in a senior leadership role.
- Proven track record of business development, portfolio growth, and team leadership.
- Strong understanding of the Namibian financial services landscape and regulatory environment.
- Excellent communication, negotiation, and stakeholder management skills.

Access Bank Namibia is an Equal Opportunity Employer, offering a competitive salary package. The successful candidate will receive a salary commensurate with their qualifications and experience. If you meet these criteria, please submit your application, including a cover letter, resume, and certified copies of academic certificates, to:



hr.nam@accessbankplc.com on or before **November 04, 2025**, ensuring the position you are applying for is indicated in the subject line.

Kindly note that only shortlisted candidates will be contacted.