

## Group Audited Results for the Half Year ended 30 June 2021

Access Bank recorded a very strong performance in H1 2021, achieved through our unique business model that supports the corporate and retail value chains throughout the African continent and beyond. With improving profitability, resilient capital position and a robust, diversified balance sheet, the Group is on track to deliver on its vision to be the World's Most Respected African Bank.

The Group recorded an improvement in gross earnings by 14% y/y to **₦450.6bn** (H1 2020: ₦396.8bn), while the profit before tax saw a significant increase of 31% y/y to **₦97.5bn** (H1 2020: ₦74.3bn). Despite the inflationary environment and increased regulatory costs, our Cost-to-Income Ratio stood at 60.1%, a 570-basis point reduction from 65.8% in H1 2020.

Our retail banking business continued to grow with a 24% y/y increase in gross earnings to **₦118.6bn** (H1 2020: ₦95.8bn), driven by a 46% y/y increase in Interest Income and 37% y/y growth in revenue from our channels and digital businesses. During the period, we recorded progress in our financial inclusion objective to bank 1 in every 2 Nigerians. We added 2,371,832 new customers as well as 16,428 new agents, creating more employment and providing convenience to our customers. These strides in our retail business resulted in growth in savings deposits to **₦1.4trn**, a 4% growth from ₦1.3trn in December 2020, and a Cost of Funds reduction to 2.9% (H1 2020: 3.7%). Our push for digital innovations to improve efficiency for our customers resulted in significant increase in our USSD transaction volume (+62% y/y) and our Mobile and Internet Banking transactions volume (+67% y/y).

Despite the challenging economic backdrop, we maintained strong asset quality with a stable NPL ratio of **4.3%** (Dec. 2020 4.3%). We expanded our loan portfolio, supporting sectors with the highest impact on the economy, with good quality assets as reflected by the growth in our net loans and advances to **₦4.0trn** YTD (Dec 2020: ₦3.6trn).

Furthermore, we maintained robust capital and liquidity positions well above regulatory levels, with a Capital Adequacy Ratio of **21.3%** and a liquidity ratio of **50.7%**, positioning us to support our customers and execute our growth strategy.

Over the last few months, we have successfully completed acquisitions in South Africa, Mozambique, and Zambia, emphasising our footprint in key markets around the globe. We will continue to grow our presence in geographies with significant growth potential, especially where they support our global customers. As we become Africa's Gateway to the World, we would also seek markets which supports our trade and payments aspirations and the African Free Trade Agreement. To further enhance our operating efficiency and ensure strong returns on invested capital, we will bring the best of our group assets, specifically our digital banking capabilities that support individuals and businesses, enhance financial inclusion, and deliver the benefits of a strong network effect across our enlarged Group.

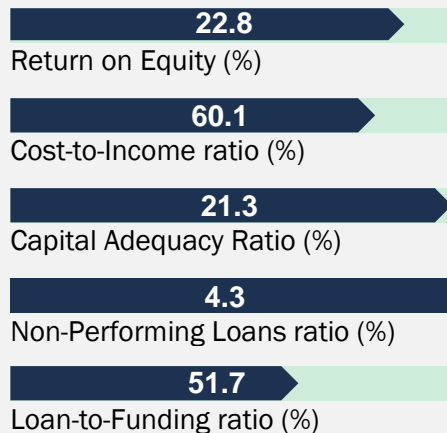
Throughout the pandemic, we have been able to demonstrate our ability and willingness to support our customers, our communities, and our colleagues. As the outlook improves, and as business returns to a new normal, we will continue to support our communities in order to stimulate growth and create new opportunities. To accomplish our vision to be the World's Most Respected African Bank, we are working together across the Group on the back of our robust balance sheet, increased retail momentum and efficiency.

Finally, I would like to thank our staff, shareholders, and other stakeholders as we could not have achieved these results without their dedication, commitment, and support.



Herbert Wigwe  
Chief Executive Officer

## KEY METRICS / TARGET



# FINANCIAL REVIEW

**Gross Earnings** rose 14% y/y to ₦450.6bn in H1 2021, (H1 2020: ₦396.8bn), with interest and non-interest income contributing 71% and 29% respectively.

**Profit Before Tax (PBT)** for the period rose by 31% y/y to ₦97.5bn (H1 2020: ₦74.3bn). Profit After Tax (PAT) also grew by 42% y/y to ₦86.9bn from ₦61.0bn in H1 2020, buoyed by a 30% y/y growth in Interest Income, 45% y/y increase in Net Fee and Commission Income, and Interest Expense remaining flat (-0.7% y/y).

**The assets base** of the Group remained strong with Total Assets of ₦10.1trn in June 2021, a growth of 16% YTD from ₦8.7trn in December 2020. Net Loans and Advances totaled ₦4.0trn as at June 2021 (December 2020: ₦3.6trn).

**Non-Performing loans (NPL) ratio** stood at 4.3% as at June 2021 (December 2020: 4.3%), on the strength of the efficacy of our risk management strategy.

## Group Financial Highlights

### Income Statement

In ₦'mn (unless stated otherwise)	HY 2021	HY 2020	%Δ
Gross Earnings	450,621	396,757	14 ↑
Net Interest Income	200,068	126,207	59 ↑
Non-Interest Income	130,879	150,035	13 ↓
Operating Expenses	(189,802)	(174,288)	9 ↑
Net Impairment Charges	(28,669)	(16,466)	74 ↑
Profit before Tax	97,496	74,306	31 ↑
Profit for the Period	86,936	61,035	42 ↑
Dividend Per Share	30	25	20 ↑

### Balance Sheet

In ₦'bn (unless stated otherwise)	Jun. 2021	Dec. 2020	%Δ
Loans and Advances	3,991	3,611	11 ↑
Total Assets	10,055	8,680	16 ↑
Customer Deposits	5,975	5,587	7 ↑
Shareholders' Funds	775	751	3 ↑

## Financials

Please visit the Investor Relations portal of the Bank's website to access the [HY 2021 Financial Statements](#)

## Conference Call

Access Bank Plc. will be hosting an audio conference call for analysts and investors on 6th September 2021 at 1400hrs WAT.

The audio conference call can be accessed via this [Registration link](#)

For further information, please contact:

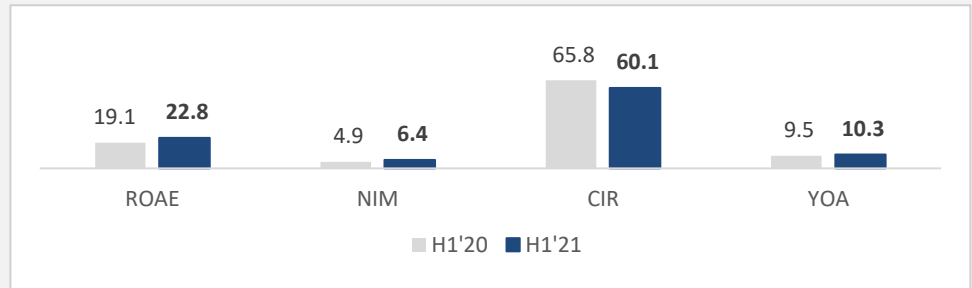
**Access Bank Plc.**

Investor Relations Team

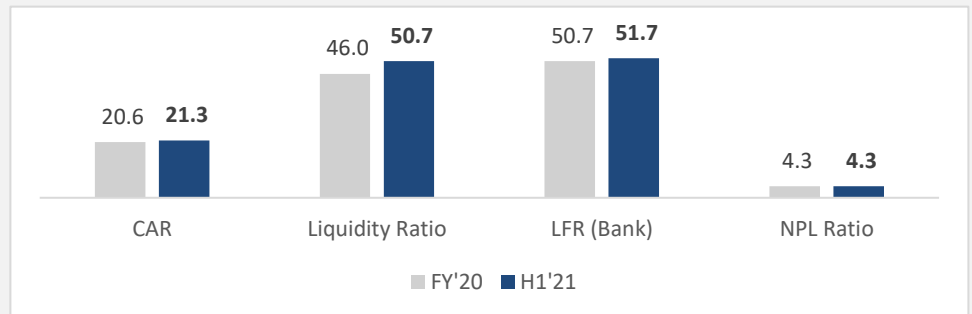
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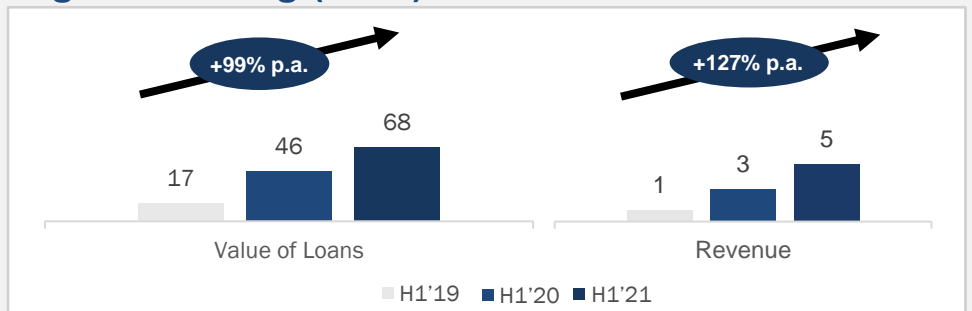
## Key Profitability and Efficiency Ratios (%)



## Key Balance Sheet Ratios (%)



## Digital Lending (₦'bn)



## Other Key Retail Metrics

In ₦'bn (unless stated otherwise)	H1 2021	H1 2020	%Δ
USSD Transaction Value	1,155	713	62 ↑
Debit & Credit Cards Transaction Value	1,965	2,002	(2) ↓
POS Transaction Value	301	362	(17) ↓
ATM Transaction Value	1,044	829	26 ↑
Mobile & Internet Transaction Value	16,390	9,822	67 ↑
Savings Account Deposits	1,365	1,310	4 ↑
Channels and other E-business Income	30	22	37 ↑

### Disclaimer

The information presented herein is based on sources which Access Bank Plc. (the "Bank") regards dependable. This presentation may contain forward looking statements. These statements concern or may affect future matters, such as the Bank's economic results, business plans and strategies, and are based upon the current expectations of the directors. They are subject to several risks and uncertainties that might cause actual results and events to differ materially from the expectations expressed in or implied by such forward looking statements. Factors that could cause or contribute to differences in current expectations include, but are not limited to, regulatory developments, competitive conditions, technological developments, and general economic conditions. The Bank assumes no responsibility to update any of the forward-looking statements contained in this document.