# PAGE LEFT BLANK FROM THIS POINT PART 1: ACCOUNTABILITY AND RESPONSIBILITY

- i. The Executive Compliance Officers (ECO) shall monitor compliance with the requirements of this Guide and shall be held liable for any breach.
- ii. The Head, Information Technology Division shall ensure that the name of all system related/generated/posted charges shall conform strictly to this Guide.
- iii. The Head, Information Technology Division shall render monthly report attaching a schedule of all failed transactions on e-channels (ATM, PoS, mobile, web/internet and related channels) that originate or terminates in his bank, to the Director, Payments System Management and Consumer Protection Departments of the CBN
- iv. Details of all fees and charges applicable to a transaction shall be disclosed to the customer at the point of consummation (where applicable).
- v. Transaction receipt/alert/confirmation for any charge shall contain a description of the charge.

## **PART 2: BANKS**

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## **SECTION 1: INTEREST ON DEPOSITS**

	DESCRIPTION	2017 Rate	New RATE	
1.1	Current Account in Credit Balance	Negotiable	Negotiable <sup>1</sup>	No Changes
1.2	Savings Account	Minimum of 30% of MPR p.a. (not applicable if a	Minimum of 30% of MPR p.a. (not applicable if a customer makes	No Changes

<sup>&</sup>lt;sup>1</sup> The responsibility for initiating the negotiation of interest shall be at the instance of the customer

		customer makes more than 4 withdrawals in a month)	more than 4 withdrawals in a month)	
1.3	Term Deposit Accounts	Negotiable	Negotiable	No Changes
1.4	Domiciliary Accounts:			
	1.4.1 Current Accounts	Negotiable	Negotiable <sup>2</sup>	No Changes
	1.4.2 Savings Accounts	Negotiable	Negotiable <sup>3</sup>	No Changes
1.5	Deposits held as collateral			
	15.1 Naira Deposit	Negotiable subject to minimum of 30% of MPR p.a.	Negotiable subject to minimum of 30% of MPR	No Charges
	1.5.2 Foreign Currency Deposit		Negotiable	2019 addition

### **SECTION 2: INTEREST RATES AND LENDING FEES**

	DESCRIPTION	2017 Rate	New RATE	
2.1	Interest Rate[1]:			
	2.1.1 Local Currency Loans	Negotiable (the rate should anchor MPR, reflecting the risk-based pricing model).	Negotiable (the rate should anchor MPR, reflecting the risk-based pricing model). Also, when a bank intends to	No Changes

<sup>&</sup>lt;sup>2</sup> The responsibility for initiating the negotiation of interest shall be at the instance of the customer

 $<sup>^{3}</sup>$  The responsibility for initiating the negotiation of interest shall be at the instance of the customer

	Also, when the bank intends to introduce a new rate different from the agreed rate, the bank should notify the customer of the new rate at least 10 business days in advance of the application of the new rate.	introduce a new rate different from the agreed rate, the bank should notify its customers of the new rate at least 10 business days in advance of the application of the new rate.	
2.1.2 Mortgage Financing	Negotiable subject to a maximum of MPR + 5%	Negotiable	2019 changes
2.1.3 Interest Rate - Foreign Currency Loans	Negotiable	Negotiable	No Changes
2.1.4 Interest on Authorized OD	Negotiable (the rate should anchor MPR, reflecting the risk-based pricing model). Also, when the bank intends to introduce a new rate different from the agreed rate, the bank should notify the customer of the new rate at least 10 business days in advance of the application of the new rate.	Negotiable (the rate should anchor MPR, reflecting the risk-based pricing model). Also, when a bank intends to introduce a new rate different from the agreed rate, the bank should notify its customers of the new rate at least 10 business days in advance of the application of the new rate.	No Changes
2.1.5 Unauthorized OD/Credit	Not permissible except as a result of facility	Not permissible except as a result of facility repayment (where it occurs, Penal	No Changes

2.1.6 Drawing	repayment (where it occurs, Penal Rate as provided in Section 2.1.9 shall apply) Negotiable (the	Rate as provided in Section 2.1.9 shall apply)	No
against Uncleared Effects	rate should anchor MPR, reflecting the risk-based pricing model).	rate should anchor MPR, reflecting the risk-based pricing model).	Changes
2.1.7 Equipment Leasing	Negotiable (the rate should anchor MPR, reflecting the risk-based pricing model). Also, when the bank intends to introduce a new rate different from the agreed rate, the bank should notify the customer of the new rate at least 10 business days in advance of the application of the new rate.	Negotiable (the rate should anchor MPR, reflecting the risk-based pricing model). Also, when a bank intends to introduce a new rate different from the agreed rate, the bank should notify its customers of the new rate at least 10 business days in advance of the application of the new rate.	No Changes
2.1.8 Discountable Instruments e.g. Usance bill, Bankers' Acceptance, Commercial Papers, Promissory Notes etc.	Negotiable	Negotiable	No Changes

	DESCRIPTION	2017 Rate	New RATE	
	2.1.9 Penal Rate <sup>4</sup> Penal rate is in respect of past due loans & advances, including excess over authorized OD/credit limit (which may arise from 2.1.5)	Naira loans and advances: Maximum of 1% flat per month of unpaid amount in addition to charging current rate of interest on outstanding debt (without prejudice to the provisions of the Prudential Guidelines on the limitation of accruals)	Naira loans and advances:  Maximum of 1% flat per month of unpaid amount in addition to charging current rate of interest on outstanding debt (without prejudice to the provisions of the Prudential Guidelines on the limitation of accruals)  Foreign currency loans and advances:  Maximum of 0.25% flat per month of unpaid amount in addition to charging current rate of interest on outstanding debt (without prejudice to the provisions of the Prudential Guidelines on the limitation of accruals).	2019 addition
2.2	Lending Fees NB: Total lending fees shall not exceed 2 per cent			

<sup>4</sup> Seven (7) days grace period shall be allowed before penal charge shall be applied on the account. For the avoidance of doubt, there is no forbearance of penal charge for the duration of the grace period. <sup>5</sup> Management fee is chargeable for all fresh requests and renewal of expired facilities. No charges for requests declined'

2.2.1  Management Fee <sup>5</sup> covering processing, appraisal, ancillary and other related fees on a new loan application (one-off charge).	Negotiable subject to maximum of 1% of the principal amount disbursed (one off charge).	Negotiable subject to maximum of 1% of the principal amount disbursed (one off charge).	No Changes
2.2.2 Facility Enhancement Fee  This fee applies when an additional amount is granted to a customer. Where this fee applies, management fee shall not apply.	Negotiable subject to maximum of 1% of the additional amount disbursed (one off charge).	Negotiable subject to maximum of 1% of the additional amount disbursed (one-off charge).	No Changes
2.2.3 Restructuring Fee (restructuring at the instance of customer)	Negotiable, subject to a maximum of 0.5% of the outstanding amount being restructured (one off charge).	Negotiable, subject to a maximum of 0.5% of the outstanding amount being restructured (one off charge).	No Changes

	DESCRIPTION	2017 Rate	New RATE	
	Management fee is not applicable in the case of a restructured facility			
	2.2.4 Commitment Fee	Negotiable, subject to a maximum of 1% on the undisbursed amount (one- off charge)	Negotiable, subject to a maximum of 1% on the undisbursed amount (one-off charge)	No Changes
2.3	Charges for Consortium Lending			
	2.3.1 Agency Fee	Negotiable	Negotiable	No Changes
	2.3.2 Management Fee	Negotiable subject to a maximum of 1% of principal amount (one- off charge)'	Negotiable subject to a maximum of 1% of principal amount (one–off charge)	No Changes
	2.3.3 Commitment/Non- Drawing Fee	Negotiable subject to a maximum of 0.5% of the undisbursed amount (one- off charge)	Negotiable subject to a maximum of 0.5% of the undisbursed amount (one-off charge)	No Changes
	2.3.4 Commission Charges for Underwriting Services	Negotiable	Negotiable	No changes
2.6	Credit Reference Reports <sup>5</sup>	Cost recovery	Cost recovery	No Changes

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<sup>&</sup>lt;sup>5</sup> This is applicable to only customer-induced credit reference reports. For loans granted, this cost would be part of the management fee and therefore, the customer should not be charged. For credits not granted as a result of negative credit report, full cost recovery should be borne by the customer.

2.7	Interbank Borrowing			
	Rate:			
	2.7.1 Overnight	Negotiable	Negotiable	No
	/Call money			Changes
	2.7.2 Tenured	Negotiable	Negotiable	No
				Changes

	DESCRIPTION	2017 Rate	New RATE	
3.1	Current Account Maintenance Fee (CAMF): Applicable to current accounts ONLY in respect of customer-induced debit transactions to third parties and debit transfers/lodgments to the customer's account in another bank. Note that CAMF is not applicable to Savings Accounts	Negotiable subject to a maximum of N1 per mille	Negotiable subject to a maximum of #1 per mille	No Changes

## **SECTION 3: CURRENT ACCOUNT MAINTENANCE FEE**



# SECTION 4: COMMISSION ON BONDS GUARANTEES & INDEMNITIES, ETC.

	DESCRIPTION	2017 Rate	New RATE	
4.1	Bid bond/Tender Security/Bid Security	Negotiable subject to a maximum of 1% of the Bond value (one-off charge)	Negotiable subject to a maximum of 1% of the Bond value for the first year and 0.5% on subsequent years on contingent liabilities	2019 addition
4.2	Performance Bond (chargeable from date of contingent liability) <sup>6</sup>	Negotiable subject to a maximum of 1% of the Bond value (one-off charge)	Negotiable subject to a maximum of 1% of the Bond value for the first year and 0.5% on subsequent years on contingent liabilities	2019 addition
4.3	Advance Payment Guarantee (APG)  (chargeable from date of contingent	Negotiable subject to a maximum of 1% of the APG value (one-off charge)	Negotiable subject to a maximum of 1% of the APG value for the first year and 0.5% on subsequent years on contingent liabilities	2019 addition
	liability)		Note: Fees shall be charged based on the value of advance payment received by the bank	
4.4	Third-party Cheque Indemnities	To be discouraged – However, negotiable for nonclearing financial institutions e.g. Micro-finance banks,	financial institutions	No changes

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<sup>&</sup>lt;sup>6</sup> Chargeable date refers to the date that the amount is received. Where a Guarantee involves the receipt of funds from a third party, the contingent liability is deemed to arise on the date of receipt and charges based on the amount received

4.5	Bank Guarantee	,	Negotiable subject to a maximum of 1% of the Guarantee value for the first year and 0.5% on subsequent years on contingent liabilities	2019 addition
4.6			Negotiable subject to a maximum of 1% of the value for the first year and 0.5% on subsequent years on contingent liabilities	2019 addition

## **SECTION 5: FOREIGN EXCHANGE COMMISSION/CHARGES**

	DESCRIPTION	2017 Rat	е	New RATE		
		Purchases:				
5.1	Purchases from CBN	As may be advised CBN		As may be advised by the CBN.	No changes	
5.2	Inter-bank Purchases	As may be advised CBN		As may be advised by the CBN	No changes	
5.3	Inward Telegraphic/SWIFT and other transfers expressed in foreign currency	No charg	ge	No charge	No changes	
5.4	Travelers Cheques	As may be advised CBN		As may be advised by the CBN	No changes	
5.5	Foreign Currency Purchases from customers	Interbank foreign exchange bid rate		Interbank foreign exchange bid rate	No changes	
	Sales:					

5.6	Outward Telegraphic/SWIFT and other transfers	Swift cost recovery, 0.5% commission on transfer plus associated offshore bank charges (where applicable)	Swift cost recovery, 0.5% commission on transfer plus associated offshore bank charges (where	No changes
5.7	Foreign Currency Sales to Customers	As may be advised by the CBN	As may be advised by the CBN	No changes
5.8	Commission on Withdrawals from Domiciliary Accounts (whether savings or current account)	0.05% of transaction value or \$10, whichever is lower	0.05% of transaction value or \$10, whichever is lower	No changes
5.9	Foreign Draft Purchase	0.1% of the value of the cheque + Offshore charges	0.1% of the value of the cheque plus offshore charges	No changes
5.10	Collection Charge on Cheques	1% of cheque value or Naira equivalent of US \$10 whichever is lower	1% of cheque value or Naira equivalent of US \$10, whichever is lower	No changes

## **SECTION 6: BILLS FOR COLLECTION**

	DESCRIPTION	2017	Rate	New RATE	
			Bills for C	Collection (Inward)	
6.1	Collection:				
	6.1.1 Commission on Bills for Collection	Negotiab subject to maximum of the bill value	o a n of 0.5%	Negotiable subject to a maximum of 0.5% of the bill value	No changes

	6.1.2 Postage (where applicable)	Actual cost of postage		Actual cost of postage	No changes
	6.1.3 Communication Charge (where applicable)	Actual cost of communicatio		Actual cost of communication	No changes
6.2	Holding Charges after NonPayment, Chargeable One Month after Due Date	N5,000 per moi	ath 4	¥5,000 per month	No changes
6.3	Extension Charges for Sight Bills altered to Tenured (usance) Bills	N3,000 plus cost of SWIFT	N3	3,000 plus cost of SWIFT	No changes
6.4	Protest Charges plus Notary Public Fees	Cost of posto (chargeable of where the agreement specifies that customer will p	only (o s the c		
				llection (Outward)	
6.5	Collection Commission: Commission on Bills for Collection	Negotiable subject to maximum of 0.	a c 5% ti	Negotiable subject to a maximum of 0.5% of the face value of the oill	changes
6.6	Bills for Collection  - Negotiation	Negotiable	٨	Negotiable	No changes

## **SECTION 7: STRAIGHT FORWARD HANDLING OF DOCUMENTS**

	DESCRIPTION	2017 Rate	New RATE	
7.1	Export Documents Delivery	Negotiable subject to a maximum of N5,000 plus cost of courier	Negotiable subject to a maximum of \$\frac{1}{45}\$,000 plus cost of courier	No changes
7.2	Import Documents:			
	7.2.1 Delivery	Negotiable subject to a maximum of N5,000 plus cost of courier	Negotiable subject to a maximum of \$\frac{1}{45},000 plus cost of courier\$	No changes
	7.2.2 Bills for Collection against Acceptance	Negotiable subject to a maximum of N5,000 plus cost of courier	Negotiable subject to a maximum of \$\frac{45}{5},000\$ plus cost of courier	No changes
	7.2.3 Bills for Collection against Payment	Cost of courier	Cost of courier	No changes

## **SECTION 8: INWARD AND OUTWARD LETTERS OF CREDIT**

	DESCRIPTION	2017	Rate	New RATE	
			Inward	Letters of Credit (Export)	
8.1	Processing and Registration of Nigerian Export (NXP) Form	N5,000 flo		N3,000 in addition to maintenance fee on Form NXP as advised by the CBN.	2019 change
8.2	Advising Commission:			,	
	8.2.1 Where a Nigerian bank simply verifies authenticity of the Credit and delivers same.	N5,000 flo	t	₩5,000 flat	NO Change
	8.2.2 Where a Nigerian bank has to rewrite the Credit at the instance of the customer	0.05% of to value, sulta minimu Naira equivalet \$25	bject to m of	0.05% of the value, subject to a minimum of Naira equivalent of US \$25	No change
8.3	Commission on Confirmation of LC	Min N5,000 subj maximum o the face vali	f 0.5% of	nimum of N5,000 pject to a maximum of % of a face value.	No change
8.4	Letter of Credit - Negotiation	Negotiak	ole	Negotiable	No change
			Outwar (Import	d Letters of Credit	
8.5	Purchase of Form A	N100 per		₩3,000 in addition to maintenance fee on Form NXP as advised by the CBN.	2019 change
8.6	Form M:				
	8.6.1 Processing	N3,000 in addition maintend fee on e-	to ance	N3,000 in addition to maintenance fee on Form NXP as advised by the CBN.	No change

	8.6.2 Amendment 8.6.3 Revalidation/ Extensions	platform in line with CBN directive Negotiable subject to a maximum of N5,000 Negotiable subject to a maximum of	Negotiable subject to a maximum of \$\frac{1}{45},000\$  Negotiable subject to a maximum of \$\frac{1}{45},000\$	No change
8.7	LC Establishment Commission			
	DESCRIPTION	2017 Rate	New RATE	
	8.7.1 For credits up to 180 days	1% of face value	1% of face value	No change
	8.7.2 For credits up to 270 days	1.25% of face value	1.25% of face value	No change
	8.7.3 For credits up to 360 days (these charges are on the period of validity of the credit)	1.5% of face value	1.5% of face value	No change
8.8	Renewal and Extension in the LC value:			
	8.8.1 Renewals	Commission on applicable LC establishment	Commission on applicable LC establishment as specified in 8.7	No change
	8.8.2 Extensions	N5,000.00 flat	<del>4</del> 5,000.00 flat	No change
8.9	Increases or Enhancements in the LC value:	Additional establishment commission should be charged on the amount of any increase for the	Additional establishment commission should be charged on the amount of any increase for the unexpired period of	No change

		unexpired period of validity of credit (in line 8.7 above)	validity of credit (in line 8.7 above)	
8.10	Amendment of LC at the Instance of the Customer	N2,000 per application	N2,000 per application	No change
8.11	Usance Bill under Credit Guarantee Commissions: 8.11.1 Where the	N3 per mille per	Name of the second seco	No change
	bill is less than one year	month	month	No change
	8.11.2 Where the bill exceeds one year	N5 per mille per month	₩5 per mille per month	No change
8.12	Pre-Arrival Assessment Report (PAAR)	N2,500 flat irrespective of payment mode	¥2,500 flat irrespective of payment mode	No change
8.13	Processing of Form NCX		N3,000 in addition to maintenance fee on Form NCX as advised by the CBN.	2019 addition

## SECTION 9: INTERNAL TRANSACTIONS (WITHIN NIGERIA)

	DESCRIPTION	2017 Rate	New RATE	
9.1	Bank Drafts			
	9.1.1 Customer	Current Account: - N300	Current Account: - N300	No change
		Savings Account: - N500	Savings Account: - <del>N</del> 500	No change
	9.1.2 Non- Customer	N500 + 0.1% of Draft value	Number 10 Number	No change

9.2	Draft	No charge	No charge	No
	Repurchase			change
9.3	_	N200 flat. However, banks are enjoined to undertake KYC on such customers.	Name 1 Name 2 Na	
9.4	Cash Handling charge	As may be advised by the CBN	As may be advised by the CBN	No change
9.5	Special Clearing of Cheques	Negotiable	Negotiable	No change
9.6	Standing Order Charge	a) Intra-bank N300 (One-off)	(a) Intra-bank – No charge	2019 change
	(InBranch) at the instance of the Customer	b) Inter- bank N300 (one-off) plus applicable in- Branch Electronic Funds Transfer charge	(b) maximum of N50 per transaction	2019 change
9.7	Direct Debit			
	9.7.1 Direct Debit Charge	As may be advised by CBN	Same as the cost of platform used	2019 change
	9.7.2 Failed Direct Debit		9.7.2.1 Due to reasons other than the account being unfunded) - No charge	2019 addition
			9.7.2.2 Due to the account being unfunded - 1% of amount or \$\frac{4}{2}5,000\$	

			whichever is higher (to be borne by drawer only).	
9.8	Safe Custody	Negotiable	Negotiable	No change
9.9	Stopped Cheques	N500 per order	¥500 per order	No change
9.10		a. Processing fee – N100 flat	a. Processing fee – ₦100 flat	No change
	DESCRIPTION	2017 RATE	NEW RATE	
	Purchase/Sale of Treasury		with extant Guidelines on	No change
	Bills for Customers	extant Guidelines on Custodianship on Money Market and Other Fixed Income Instruments (applicable on Treasury bills purchase)	Custodianship on Money Market and Other Fixed Income Instruments (applicable on Treasury bills purchase)	



## **SECTION 10: ELECTRONIC BANKING**

	DESCRIPTION	2017 Rate	NEW RATE	
10.1	Internet Banking:			
	10.1.1 Hardware Token	Cost recovery subject to a maximum charge of N3,500	Cost recovery subject to a maximum charge of \$\frac{1}{2},500\$.	2019 change
	10.1.2 Software Token – One Time Password (OTP)	No charge.  However, where the OTP is sent to the customer via		2019 change

	10.1.3 Hardware Token replacement	SMS, a charge of not more than N4/SMS shall apply  Cost recovery subject to a maximum of N3,500  (Customer to bear cost only in the event of physical damage, loss of token or replacement after expiration)	Cost recovery basis.  Cost recovery subject to a maximum of N2,500.  (Customer to bear cost only in the event of physical damage, loss of token or replacement after expiration)	2019 change
	10.1.4 Bills Payment (Including Bills Payment through other E- channels)	0.75% of transaction value but not more than N1,200	Negotiable subject to a maximum of N500per beneficiary payable by the sender	2019 change
10.2	Electronic Funds Transfer:	N50	Below N5,000 - N10 N5,001 - N50,000 - N25 Above N50,000 - N50	2019 change
10.3	RTGS	N550	<del>1</del> 4950	2019 change
10.4	Card Maintenance Fee			
	10.4.1 Foreign Currency Denominated Debit/Credit Cards	\$20 p.a. (or its equivalent)	\$10 p.a. (or its equivalent)	2019 change
	10.4.2 Naira Debit/Credit Card	N50 monthly	Cards linked to current account- <b>No charge</b>	2019 change

			Cards linked to savings accounts-maximum of N50 quarterly maintenance fee	
10.5	Credit Card Charges:			
	10.5.1 Issuance Fee	N1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	N1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	No change

	DESCRIPTION	2017 Rate	New RATE	
	10.5.2 Replacement Fee (at customer's instance for lost or damaged cards)	N1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	№1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	No change
	10.5.3 Renewal Fee (upon expiry of existing cards)	N1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	№1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	No change
	10.5.4 Interest Charges	Negotiable	Negotiable	No change
10.6	Debit Card Charges:			

	10.6.1 Issuance Fee	N1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	N1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	No change
	10.6.2 Remote-On-Us (from other bank's ATM) in Nigeria.		maximum of N35 after the third withdrawal within the same month	2019 addition
	10.6.2 Replacement Fee (at customer's instance for lost or damaged cards)	N1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	№1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium	No change
	10.6.3 Renewal Fee (upon expiry of existing cards)	N1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	№1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)	No change
	10.6.4 Prepaid Card Loading/Unloading	No Charge	No charge	No change
10.7	ATM Transactions:			
	10.7.1 On-Us (withdrawal from issuing bank's ATM)	No Charge	No charge	No change
	10.7.2 Not On-Us (withdrawal from other bank's ATM) in Nigeria.	N65 after the third withdrawal within the same month	N35 after the third withdrawal within the same month	2019 change
	10.7.3 International Withdrawals (per	Exact cost by international acquirer (cost recovery)	Exact cost by international acquirer (cost recovery)	No change

	DESCRIPTION	2017 Rate	NEW RATE	
	transaction) whether debit/credit card			
10.8	Merchant Service Commission (MSC) General Merchant (Including Domestic, International Travels and Entertainment)	Negotiable	0.50% of transaction value but not more than N1,000	2019 change
10.9	Bulk Payments (e.g. Salaries, Dividends etc)	Negotiable subject to a maximum of N50 per beneficiary payable by the sender	Negotiable subject to a maximum of \$\frac{1}{4}\$15 per beneficiary payable by the sender	2019 change
10.10	Transaction Alerts			
	10.10.1 SMS alert (Mandatory)  However, where a customer opts not to receive SMS alert, the customer should issue an indemnity (for losses that may arise as a result) to the bank.	Not more than N4/SMS. (Fees on alerts are restricted to only customerinduced transactions). All associated notifications relating to a particular transaction should be consolidated into a single SMS alert.	Cost recovery (on customer-induced transactions) No charge (for bank-induced transactions)	2019 change
	10.10.2 Email notification	No Charge	No charge	No change
10.11	PIN Reissue	No Charge	No charge	No change
10.12	PIN Reset	No Charge	No charge	No change
10.13				

	Use of Unstructured Supplementary Service Data (USSD)	Cost Recovery	Current NIP charges apply	2019 change
10.14	Purchase with cash- back		N100 per N20,000 subject to cumulative N60,000 daily withdrawal	2019 addition

## **SECTION 11: MISCELLANEOUS**

	DESCRIPTION	2017 Charge	RATE	Required Action
11.1	Reactivation	No Charge	No charge	No
7.7.0	of Accounts	\		change
11.2	Closure of	No Charge	No charge	No
	Account			change
	(savings, current, or			
	domiciliary)			
11.3	Insurance	Exact Premium	Exact Premium (customer to	No
	Premium	(customer to	choose from a list of at least	change
	paid on	choose from a	3 insurance companies to	
	behalf of customers	list of at least 3	be recommended by the bank)	
	Cosionieis	insurance	Darik	
		companies to		
		be		
		recommended		
		by the bank)		
11.4	Issuance of			
	Statement of			
	Account:			
	11.4.1	No Charge	No charge	No
	Mandatory			change
	Monthly			
	Issuance of Statement of			
	Account on			
	Current and			
	Savings			
	Accounts			

	11.4.2 Special Request for Statement of Account (request in a manner other than agreed on mandatory issuance	aximum of N20 per ge	Maximum of ¥20 per page	No change
11.5	Returned Cheques:			
	11.5.1 Due to reasons other than the account being unfunded	No Charge	No charge	No change
	11.5.2 Due to the account being unfunded	1% of amount or N5,000 whichever is higher (to be borne by drawer only). This is without prejudice to the Dud Cheque Act	1% of amount or ¥5,000 whichever is higher (to be borne by drawer only). This is without prejudice to the Dud Cheque Act	No change
11.6	Business Visit Initiated by			
	Customer:			
	11.6.1 Local	No Charge	No charge	No change
	11.6.2 Foreign	Negotiable	Negotiable	No change

	DESCRIPTION	2017 Rate	NEW RATE	
11.7	Status Enquiry at the Request of Customer	N500 per request	<del>4</del> 500 per request	No change

11.8	Letter of Discharge for Facilities Repaid by Customer	No Charge	No charge	No change
11.9	Verification of Customers' Documents with Government Agencies:			
	11.9.1 Search at Corporate Affairs Commission (CAC), land registry, legal search etc.	Cost Recovery	Cost recovery	No change
	11.9.2 Obtaining Certified True Copy (CTC)	Cost Recovery	Cost recovery	No change
	11.9.3 Perfection of Security for Credit Facilities.	Cost Recovery	ALL	
			Cost recovery	No change
11.10	Confirmation of Overseas Enquiries to Correspondent Bank at the Instance of the Customer	N500 plus Cost of Postage (if applicable)	Notage (if applicable)	No change
11.11	Intermediation Fees for Commercial Papers (to be borne by the issuer)	Negotiable	Negotiable	No change
11.12	Issuance of Withdrawal Booklet/Passbook	No charge	No charge	No change

11.13	Customized Deposit	Cost	Cost Recovery	No
	Booklet	Recovery	,	change
11.14	Over-the-counter Cash Withdrawals below the limit set by the CBN cash withdrawal/lodgment policy	No Charge	No charge	No change
	DESCRIPTION	2017 RATE	NEW RATE	
11.15	Intra-bank Cash Deposits/withdrawals within limits approved by the CBN	No Charge	No charge	No change
11.16	Cost of Cheque Books			
	11.16.1 Cheque Books	Cost Recovery	Cost recovery	No change
	11.16.2 Counter Cheque	N50 per leaflet	Number 1 450 per leaflet	No change
11.17	Advisory/Consultancy fee		Negotiable (only applies where there is a written advisory/consultancy agreement between the bank and the customer)	2019 addition
11.18	Cashless Policy		,	
	11.18.1 Individual		Cash deposit - 2% for transactions above N500,000 Cash withrawal - 3% for transactions above	2019 addition
	11.18.2 Corporate		Cash deposit - 3% for transactions above N3,000,000  Cash withrawal - 5% for transactions above N3,000,000	2019 addition

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#### **SECTION 12: SANCTIONS**

- i. Financial Institutions are to note that any breach of the provisions of this Guide carries a penalty of  $\maltese$  2,000,000 per infraction or as may be determined by the CBN from time to time.
- ii. Where a bank is found to have wrongfully imposed a particular charge on its customers, the provision of Section (i) above shall apply for the charge on each customer.
- iii. Failure to comply with CBN's directive in respect of any infraction shall attract a further penalty of \(\frac{\text{\texi{\texi{\text{\text{\text{\text{\texi{\text{\text{\texi{\text{\text{\text{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\tex

- iv. Banks are required to log every complaint received from their customers into the Consumer Complaints Management System (CCMS) and must generate a unique reference code for each complaint lodged, which must be given to the customer. Failure to log and provide the code to the customer amounts to a breach and is sanctionable with a penalty of ¥1,000,000 per breach.
- v. A penalty of \$\text{\text{\$\text{\$\text{\$\text{\$}}}}}\$100,000 shall be imposed on a financial institution that contravenes the provisions of Part 6C.

## PART 2: OTHER FINANCIAL INSTITUTIONS



# PART 2 (A): MICRO-FINANCE BANKS



#### **SECTION 1: INTEREST ON DEPOSITS**

	DESCRIPTION	RATE
1.1	Current Accounts	Negotiable <sup>7</sup>
1.2	Savings Accounts	Minimum of 30% of MPR p.a. (not applicable if a customer makes more than 4 withdrawals in a month)
1.3	Term Deposit Accounts	Negotiable

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## **SECTION 2: INTEREST RATES AND LENDING FEES**

DESCRIPTION	RATE
INTEREST RATES	

 $<sup>^{7}</sup>$  The responsibility for initiating the negotiation of interest shall be at the instance of the customer Page  $\bf 34$  of  $\bf 75$ 

2.1	Interest Rate on loans, authorized overdrafts and other advances/facilities8  Note that when there is a change in the agreed rate, the customer must be notified within 5 business days in advance of application of the new rate.	Negotiable
2.2	Unauthorized Overdraft	Not permissible except overdraft occasioned by loan and advances repayment and interest. Where this occurs, Penal Rate, as in 2.5 below, shall apply
2.3	Drawing against Uncleared Effects	Negotiable
2.4	Micro Leasing/Microfinancerelated Hire purchase	Negotiable

 $^{8}$  Three (3) days from the date of execution, shall be allowed within which the contract may be rescinded provided no draw down has been made

	Penal Rate <sup>9</sup> for late repayment of loans,	
	authorized overdrafts, micro	Maximum of 1% flat per month on unpaid amount in
	leases,	addition to charging current rate of interest on
2.5	microfinance-related hire	outstanding debt (without prejudice to the provisions of
	purchase and other	the Prudential Guidelines on the limitation of accruals)
	advances/facilities,	·
	including unauthorized	
	overdraft as in 2.2 above.	
	Lending Fees	

	DESCRIPTION	RATE
2.6	Management Fee <sup>10</sup> covering processing, appraisal, ancillary and other related fees on a new loan application (one-off charge).	Negotiable subject to maximum of 1% of the principal amount disbursed (one off charge).
2.7	Facility Enhancement Fee	Negotiable subject to maximum of 1% of the additional amount disbursed (one off charge). Where this fee applies, management fee shall not apply.
2.8	Restructuring Fee (Restructuring at the instance of customer)  Management fee is not applicable in the case of a restructured facility	Negotiable, subject to a maximum of 0.50% on the outstanding amount being restructured (one off charge).

<sup>&</sup>lt;sup>9</sup> Three (3) days grace period shall be allowed before penal charge shall be applied on the account. For the avoidance of doubt, there is no forbearance of penal charge for the duration of the grace period.

<sup>&</sup>lt;sup>10</sup> Management fee is chargeable for all fresh requests and renewals of expired facilities. No charges for requests declined'

2.9	Commitment Fee A fee charged by a financial institution for an undisbursed facility in order to keep the line of credit open	Negotiable, subject to a maximum of 1% of the undisbursed amount (one-off charge)
2.10	Credit Reference Reports <sup>11</sup>	Cost recovery
2.11	Charges for Consortium Lending	
	2.11.1 Agency Fee	Negotiable
	2.11.2 Management Fee	Negotiable subject to a maximum of 1% of principal amount (One–off charge)'
	2.11.3 Commitment/Non- Drawing Fee	Negotiable subject to a maximum of 0.5% of the undisbursed amount (one-off charge)
	DESCRIPTION	RATE
	2.11.4 Commission Charges for Underwriting Services	Negotiable

<sup>11</sup> This is applicable to only customer-induced credit reference reports. For loans granted, this cost would be part of the management fee and therefore, the customer should not be charged. For credits not granted as a result of negative credit report, full cost recovery should be borne by the customer.



	DESCRIPTION	RATE
	Current Account Maintenance Fee:	
3.1	Current Account Maintenance Fee – applicable to current accounts ONLY in respect of customer-induced debit transactions to third parties and debit transfers/lodgments to the customer's account in another bank. Note that CAMF is not applicable to Savings Accounts	Negotiable subject to a maximum of ₦1 per mille

### **SECTION 3: CURRENT ACCOUNT MAINTENANCE FEE**

# SECTION 4: COMMISSION ON GUARANTEES & INDEMNITIES

	DESCRIPTION	RATE
4.1	Advance Payment Guarantee (APG)	Negotiable subject to a maximum of 1% of the APG value for the first year and 0.5% on subsequent years on contingent liabilities  Note: Fees shall be charged based on the value of advance payment received by the bank
4.2	Guarantees and Indemnities	Negotiable subject to a maximum of 1% of the value for the first year and 0.5% on subsequent years on contingent liabilities

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## **SECTION 5: INTERNAL TRANSACTIONS (WITHIN NIGERIA)**

	DESCRIPTION	RATE
5.1	Bank Drafts	
	5.1.1 Customer	<del>14</del> 350
	5.1.2 Non-Customer	<del>4</del> 550
5.2	Draft Repurchase	No charge

5.3	Charges paid by Non-account Holders for initiating Cash Transactions (e.g. local money transfer, Prepaid Card loading). This is subject to a maximum daily limit of #20,000	Correspondent bank's charge plus ¥50
5.4	Cash Handling Charge	As may be advised by CBN
5.5	Special Clearing of Cheques	Negotiable
5.6	Standing Order Charge (InBranch) at the instance of the customer	
	5.6.1 Intra-bank	No charge
	5.6.2 Inter- bank	N15 per transaction
5.7	Direct Debit	Correspondent bank's charge plus <del>N</del> 50
5.8	Safe Custody	Negotiable
5.9	Stopped cheques	₩500 per order

## **SECTION 6: ELECTRONIC BANKING**

	DESCRIPTION	RATE
6.1	Internet Banking Token:	
	6.1.1 Hardware Token	Cost recovery subject to a maximum charge of \$\frac{1}{4}2,500\$.

		No charge.
	6.1.2 Software Token (OTP)	However, where the OTP is sent to the customer via SMS, charges will be on cost recovery basis.
	6.1.3 Hardware Token Replacement	Cost recovery subject to a maximum of N2,500 (Customer to bear cost only in the event of physical damage, loss of token or replacement after expiration)
	Transfers within Nigeria:	
	6.2.1 Intra-bank	No charge
6.2	6.2.2 Inter-bank	Correspondent bank's charge plus ¥50
	6.2.3 Transfers to Non-account Holders, subject to Tiered-KYC requirements	Correspondent bank's charge plus ¥50
6.3	Electronic Funds Transfer (on customer's Electronic Device)	Below N5,000 – N10 N5,001 - N50,000 – N25 Above N50,000 – N50
6.4	Bills Payment	Negotiable subject to a maximum of N100
6.5	Usage of USSD Code for Transactions	Current NIP charges apply
6.6	Naira Debit Card Charges:	
	6.6.1 Issuance Fee	Now the same charge applies irrespective of card type (i.e. regular or premium card)
	6.6.2 Replacement Fee (at customer's instance for lost or damaged cards cards)	Now the same charge applies irrespective of card type (i.e. regular or premium card)

6.6.3 Renewal Fee (upon expiry	₦1,000 (one-off charge). The same charge applies
of existing cards)	irrespective of card type (i.e. regular or premium
	card)

	DESCRIPTION	RATE
	6.6.4 ATM Bills Payment	<del>N</del> 50
	6.6.5 Debit Card Maintenance Fee	No charge
	6.6.6 Prepaid Card Loading/Unloading	No charge
6.7	ATM Transactions:	
	6.7.1 (withdrawal from issuing bank's ATM)	No charge
	6.7.2 Not On-Us (withdrawal from other bank's ATM)	Name 435 after the third withdrawal within the same month
	6.7.3 On Approved Independent ATMs	No charge
6.8	Merchant Service Commission (MSC)  General Merchant (Including Domestic, International Travels and Entertainment)	0.50% of transaction value but not than N1,000
6.9	Bulk Payments (e.g. Salaries, Dividends etc):	Negotiable subject to a maximum of \$\frac{\text{\text{\$\}\$}\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$
6.10	Transaction Alert	

	6.10.1 SMS Alert (Mandatory)  However, where a customer opts not to receive sms alert, the customer should issue an indemnity (for losses that may arise as a result) to the bank.	Cost recovery (on customer-induced transactions) No charge (for bank-induced transactions)
	6.10.2 Email Notification	No charge
6.11	Use of Unstructured Supplementary Service Data (USSD)	Current NIP charges apply
	DESCRIPTION	RATE
	Purchase with cash-back	N100 per N20,000 subject to cumulative N60,000 daily withdrawal



## **SECTION 7: MISCELLANEOUS**

	DESCRIPTION	RATE
7.1	PIN Reissue	W100
7.2	PIN Reset	No charge
7.3	Reactivation of Accounts	No charge
7.4	Closure of Accounts	No charge
7.5	Insurance Premium paid on behalf of customers	Exact Premium (customer to choose from a list of at least 3 insurance companies to be recommended by the bank)
7.6	Issuance of Statement of Account:	
	7.6.1 Mandatory monthly issuance of statement of account on current and savings accounts.  MFB and customer should agree on mode of transmission of statement (pick options from uniform account opening form)	No charge
	7.6.2 Special request for statement of account (request in a manner other than agreed on mandatory issuance)	Maximum of <del>N</del> 20 per page
7.7	Business Visit	No charge

7.8	Status Enquiry at the Request of Customer (e.g. Confirmation Letter, Embassy Letter, Reference Letter, Letter of Indebtedness/Nonindebtedness etc.)	Number 1997
7.9	Verification of Customers' Documents with Government Agencies:	

	DESCRIPTION	RATE
	7.9.1 Search at Corporate Affairs Commission (CAC), land registry, Legal Search, etc.	Cost recovery
	7.9.2 Obtaining Certified True Copy (CTC)	Cost recovery
	7.9.3 Perfection of Security for Credit Facilities, Deed of Assignment, Deed of Release etc.	Cost recovery
7.10	Issuance of Withdrawal Booklet/Passbook	No charge
7.11	Customized Deposit Booklet	Cost Recovery
7.12	Over-the-counter Cash Withdrawals below the limit set by the CBN cash withdrawal/lodgment policy	No charge

7.13	Intra-bank Cash Deposits/withdrawals within limits approved by the CBN	No charge
7.14	Cost of Cheque Books:	
	7.14.1 Cheque Books	Cost recovery
	7.14.2 Counter Cheque	<del>N</del> 50 per leaflet
7.15	Advisory/Consultancy fee	Negotiable. But only applies where there is a written advisory/consultancy agreement between the bank and the customer
7.16	Cashless Policy	
	11.18.1 Individual	Cash deposit - 2% for transactions above N500,000  Cash withdrawal - 3% for transactions above N500,000
	11.18.2 Corporate	Cash deposit - 3% for transactions above N3,000,000
	DESCRIPTION	RATE
		Cash withrawal - 5% for transactions above N3,000,000



## PART 2 (B): PRIMARY MORTGAGE BANKS



## **SECTION 1: INTEREST ON DEPOSITS**

	DESCRIPTION	RATE
1.1	Current Accounts (Mortgagefocused)	Negotiable <sup>12</sup>
1.2	Savings Accounts	Minimum of 30% of MPR p.a. (not applicable if a customer makes more than 4 withdrawals in a month)
1.3	Term Deposit Accounts	Negotiable



 $<sup>^{12}</sup>$  The responsibility for initiating the negotiation of interest shall be at the instance of the customer Page  $\bf 49$  of  $\bf 75$ 

### **SECTION 2: INTEREST RATES AND LENDING FEES**

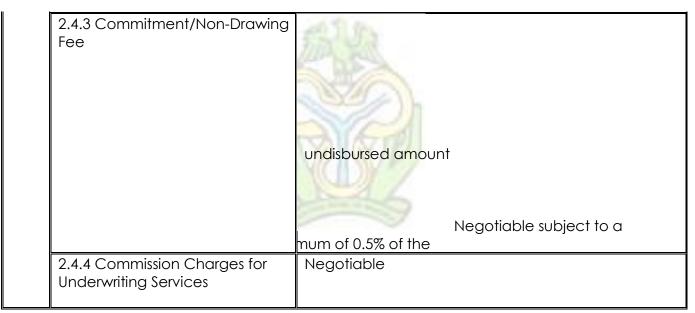
	DESCRIPTION	RATE
2.1	Interest Rate on:	
	2.1.1 NHF Loan	6% per annum as prescribed for NHF loans (No additional interest is allowed). Note that the 6% is shared as follows: Contributors: 2% FMBN: 2% PMB: 2%
	2.1.2 Real Estate Construction Finance	Negotiable
	2.1.3 Mortgage Finance	Negotiable
2.2	Lending Fees	
	2.2.1 Management Fee <sup>13</sup> covering processing, appraisal, ancillary and other related fees on a new loan application (oneoff charge).	Negotiable subject to maximum of 1% of the principal amount disbursed (one off charge).
	2.2.2 Facility Enhancement Fee Where this fee applies, management fee shall not apply	Negotiable subject to maximum of 1% of the additional amount disbursed (one off charge).

 $<sup>^{13}</sup>$  Management fee is Chargeable for all fresh requests and renewals of expired facilities. No charges for requests declined'

ii	h	
	2.2.3 Restructuring Fee (Restructuring at the instance of customer)  Where restructuring fee applies, management fee shall not apply)	Negotiable, subject to a maximum of 0.50% on the outstanding amount being restructured (one off charge).
	DESCRIPTION	RATE
	2.2.4 Penal Rate for Late Repayment of Loans <sup>14</sup>	Maximum of 1% flat per month on unpaid amount in addition to charging current rate of interest on outstanding debt (without prejudice to the provisions of the Prudential Guidelines on the limitation of accruals)
	2.2.5 Commitment Fee: A fee charged by a financial institution for an undisbursed facility in order to keep the line of credit open	Negotiable, subject to a maximum of 1% of the undisbursed amount (one-off charge)
2.3	Credit Reference Reports <sup>15</sup>	Cost recovery
2.4	Charges for Consortium Lending	
	2.4.1 Agency Fee	Negotiable
	2.4.2 Management Fee	Negotiable subject to a maximum of 1% of principal amount (one-off charge)'

<sup>14</sup> Seven (7) days grace period shall be allowed before penal charge shall be applied on the account. For the avoidance of doubt, there is no forbearance of penal charge for the duration of the grace period.

<sup>&</sup>lt;sup>15</sup> This is applicable to only customer-induced credit reference reports. For loans granted, this cost would be part of the management fee and therefore, the customer should not be charged. For credits not granted as a result of negative credit report, full cost recovery should be borne by the customer.



	DESCRIPTION	RATE
3.1	Current Account Maintenance Fee (CAMF):	Negotiable subject to a maximum of #1 per mille
	Applicable to current accounts ONLY in respect of customerinduced debit transactions to third parties and debit transfers/lodgments to the customer's account in another bank. Note that CAMF is not applicable to Savings Accounts	

### **SECTION 3: CURRENT ACCOUNT MAINTENANCE FEE**



## **SECTION 4: ELECTRONIC BANKING**

	DESCRIPTION	RATE
	Internet Banking:	
	4.1.1 Hardware Token	Cost recovery subject to a maximum charge of \$\frac{4}{2}\$,500.
	4.1.2 Software Token – One Time Password (OTP)	No charge.  However, where the OTP is sent to the customer via SMS, charges will be on cost recovery basis.
4.1	4.1.3 Hardware Token Replacement	Cost recovery subject to a maximum of \(\text{\t
	4.1.4 Bills Payment (Including Bills Payment through other Echannels)	Negotiable subject to a maximum of N100
4.2	Electronic Funds Transfer:	Below N5,000 – N10 N5,001 - N50,000 – N25 Above N50,000 – N50
4.3	RTGS	<del>1</del> 4950
4.4	Naira Annual Debit/Credit Card Maintenance Fee	No charge
	Credit Card Charges:	
4.5	4.5.1 Interest Charges	Negotiable
4.5	4.5.2 International Withdrawals (per transaction)	Exact cost by international acquirer (Cost Recovery)
4.6	Debit Card Charges:	

	4.6.1 Issuance Fee	Now the same charge applies irrespective of card type (i.e. regular or premium card)
	4.6.2 Replacement Fee (at customer's instance for lost or damaged cards)	₦1,000 (one-off charge). The same charge applies irrespective of card type (i.e. regular or premium card)
	4.6.3 Renewal Fee (upon expiry of existing cards)	Now the same charge applies irrespective of card type (i.e. regular or premium card)

	DESCRIPTION	RATE
	4.6.4 International Withdrawals (per transaction)	Exact cost by international acquirer (Cost Recovery)
	4.6.5 Prepaid Card Loading/Unloading	No charge
4.7	ATM Transactions:	
	4.7.1 On-Us (withdrawal from issuing bank's ATM)	No charge
	4.7.2 Not On-Us (withdrawal from other bank's ATM)	Number 14 Number 2015 Number 2
4.8	Merchant Service Commission (MSC) General Merchant (Including Domestic, International travels and Entertainment)	0.50% of transaction value but not more than N1,000
4.9	Bulk Payments (e.g. Salaries, Dividends etc.):	Negotiable subject to a maximum of \(\frac{4}{50}\) per beneficiary payable by the sender

4.10	Transaction Alert	
	4.9.1 Mandatory SMS alert.  (Where a customer opts not to receive sms alert, the customer should indemnify the bank against any loss that may result from the customer's decision not to receive sms alert).	Cost recovery (on customer-induced transactions) No charge (for bank-induced transactions)
	4.9.2 Email notification	No charge
4.11	PIN Reissue	No charge
4.12	PIN Reset	No charge
4.13		
	Use of Unstructured Supplementary Service Data (USSD)	Current NIP charges apply
	DESCRIPTION	RATE
		N100 per N20,000 subject to cumulative N60,000 daily withdrawal



## **SECTION 5: MISCELLANEOUS**

	DESCRIPTION	RATE
5.1	Reactivation of Accounts	No charge
5.2	Closure of Accounts	No charge
5.3	Insurance Premium paid on behalf of customers	Exact Premium  (Customer to choose from a list of at least 3 insurance companies to be recommended by the bank)
5.4	Issuance of Statement of Account:	
	5.4.1 Mandatory monthly issuance of statement of account on current and savings accounts.  PMB and customer should agree on mode of transmission of statement (pick options from uniform account opening form)	No charge

	5.4.2 Special request for statement of account (request in a manner other than agreed on mandatory issuance)	Maximum of <del>N</del> 50 per page
5.5	Reimbursement for Business Visit	No charge
5.6	Status Enquiry at the Request of Customer (e.g. Confirmation Letter, Embassy Letter, Reference Letter, Letter of Indebtedness/Nonindebtedness etc.)	¥500 per request.
5.7	Verification of Customers' Documents with Government Agencies:	

	DESCRIPTION	RATE
	5.7.1 Search at Corporate Affairs Commission (CAC), land registry, Legal Search, etc.	Cost recovery
	5.7.2 Obtaining Certified True Copy (CTC)	Cost recovery
	5.7.3 Perfection of Security for credit facilities, Deed of Assignment, Deed of Release etc.	Cost recovery
5.8	Issuance of Withdrawal Booklet/Passbook	Cost recovery
5.9	Customized Deposit Booklet	Negotiable

5.10	Over-the-counter Cash Withdrawals below the limit set by the CBN cash withdrawal/lodgment policy	No charge
5.11	Intra-bank Cash Deposits/withdrawals within CBN approved limits	No charge
5.12	Minimum Amount for Opening Accounts	Subject to the CBN three-tiered KYC requirements
5.13	Cost of Cheque Books:	
	Cheque Books	Cost recovery
	Counter Cheque	Name = 100 per leaflet
5.14	Advisory/Consultancy fee	Negotiable (only applies where there is a written advisory/consultancy agreement between the bank and the customer)
5.15	Cashless Policy	
	11.18.1 Individual	Cash deposit - 2% for transactions above N500,000
		Cash withrawal - 3% for transactions above N500,000
	DESCRIPTION	RATE
	11.18.2 Corporate	Cash deposit - 3% for transactions above N3,000,000
		Cash withrawal - 5% for transactions above N3,000,000



## PART 2 (C): FINANCE COMPANIES



## **SECTION 1: INTEREST ON BORROWINGS**

	DESCRIPTION	RATE
1.1	Borrowings	Negotiable

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## **SECTION 2: INTEREST RATES AND LENDING FEES**

	DESCRIPTION	RATE
2.1	Interest Rate on Loans and Advances	Negotiable
2.2	Lending Fees	
	2.2.1 Management fee <sup>16</sup> covering processing, appraisal, ancillary and other related fees on a new loan application (oneoff charge).	Negotiable subject to maximum of 1% of the principal amount disbursed (one off charge).
	2.2.2 Facility Enhancement Fee (Where enhancement fee applies, management fee shall not apply)	Negotiable subject to maximum of 1% of the additional amount disbursed (one off charge).
	2.2.3 Restructuring Fee (For restructuring at the instance of customer)  Where restructuring fee applies, management fee shall not apply)	Negotiable, subject to a maximum of 0.5% on the outstanding amount being restructured (one off
		charge).
	2.2.4 Penal Rate for late repayment of loans <sup>17</sup>	Maximum of 1% flat per month on unpaid amount in addition to charging current rate of interest on outstanding debt (without prejudice to the provisions of the Prudential Guidelines on the limitation of accruals)

 $<sup>^{16}</sup>$  Management fee is chargeable on all fresh requests and renewals of expired facilities. No charges for requests declined

<sup>&</sup>lt;sup>17</sup> Seven (7) days grace period shall be allowed before penal charge shall be applied on the account. For the avoidance of doubt, there is no forbearance of penal charge for the duration of the grace period

Negotiable, subject to a maximum of 1% of the Undisbursed amount (one-off charge)

	DESCRIPTION	RATE
2.4	Credit Reference Reports <sup>18</sup>	Cost recovery
2.5	Charges for Consortium Lending	
	2.5.1 Agency Fee	Negotiable
	2.5.2 Management Fee	Negotiable subject to a maximum of 1% of principal amount (one-off charge)
	2.5.3 Commitment/Non-Drawing Fee	Negotiable subject to a maximum of 1% of the undisbursed amount
	2.5.4 Commission Charges for Underwriting Services	Negotiable



**SECTION 3: MISCELLANEOUS** 

<sup>&</sup>lt;sup>18</sup> This is applicable to only customer-induced credit reference reports. For loans granted, this cost would be part of the management fee and therefore, the customer should not be charged. For credits not granted as a result of negative credit report, full cost recovery should be borne by the customer.

	DESCRIPTION	RATE
3.1	Insurance Premium paid on behalf of customers	Exact Premium  (Customer to choose from a list of at least 3 Insurance Companies to be recommended by the bank)
3.2	Business Visit	No charge
3.3	Verification of Customers' Documents with Government Agencies:	
	3.3.1 Search at Corporate Affairs Commission (CAC), land registry, Legal Search, etc.	Cost recovery
	3.3.2 Obtaining Certified True Copy (CTC)	Cost recovery
	3.3.3 Perfection of Security for Credit Facilities, Deed of Assignment, Deed of Release, etc.	
		Cost recovery
3.3	Advisory/Consultancy Fee	Negotiable. The fee only applies where there is a written advisory/consultancy agreement between the finance company and the customer
3.4	Cashless Policy	
	11.18.1 Individual	Cash deposit - 2% for transactions above N500,000 Cash withrawal - 3% for transactions above N500,000

11.18.2 Corporate	Cash deposit - 3% for transactions above N3,000,000
	Cash withrawal - 5% for transactions above N3,000,000

## **PART 3: MOBILE MONEY OPERATORS**

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### **SECTION 1: AGENT-INITIATED TRANSACTIONS**

	MOBILE PAYMENT TRANSACTION/REQUEST	RATE

1.1	Cash-in (Deposit into Mobile Money Operator Wallet)	
	1.1.1 On-Us Agent (borne by customer)	₩100
	1.1.2 Off-Us Agent (borne by customer)	Minimum of <del>4</del> 50 subject to 1.5% of transaction value or <del>4</del> 500, whichever is lower
1.2	Intra-Scheme Money Transfer	
	1.2.1 Sending to Account Holder	Minimum of \(\text{\tint{\text{\tint{\text{\tint{\tex{\tex
	1.2.2 Sending to Non-Account Holder	Minimum of <del>4</del> 50 subject to 1.5% of transaction value or <del>4</del> 500, whichever is lower
1.3	Inter-Scheme Money Transfer (from one mobile money operator to another mobile money operator or financial institution)	Negotiable
1.4	Bill Payment	<del>1</del> 100
1.5	Cash-out	No charge
1.6	Account Opening	No charge
1.7	BVN Verification	Cost recovery

# SECTION 2: SELF-SERVICE, CUSTOMER INITIATED TRANSACTIONS

	MOBILE PAYMENT CUSTOMER TRANSACTION/REQUEST	RATE
2.1	Cash-in (Deposit into MPO Wallet)  Customer Initiated Direct Debit from Bank Account  Intra-Scheme Money Transfer	<del>N</del> 20
	mile selicine Money Hansier	
	2.2.1 To Account Holder	¥100
	2.2.2 To Non-Account Holder	Minimum of \(\mathbb{H}\)50 subject to 1.5% of transaction value or \(\mathbb{H}\)500, whichever is lower
2.3	Inter-Scheme Money Transfer (from one mobile money operator to another mobile money operator or financial institution)	¥100
2.4	Bill Payment	4100
2.5	Cash-out (to be borne by sender)	Minimum of \(\text{\tint{\text{\tint{\text{\tint{\text{\ticl{\tinte\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tex{\tex
2.6	Account Opening	No charge
2.7	Bulk Payments	
	2.7.1 To Account Holder	Minimum of \(\frac{1}{4}\)100 subject to 1% of transaction value or \(\frac{1}{4}\)300, whichever is lower
	2.7.2 To Non-Account Holder	Minimum of \(\frac{1}{4}\)150 subject to 1% of transaction value or \(\frac{1}{4}\)500, whichever is lower

## **SECTION 3: OTHER TRANSACTIONS**

	MOBILE PAYMENT CUSTOMER TRANSACTION/REQUEST	RATE
3.1	Hardware Token	₩2,500 (one- off)
3.2	Software Token	No charge.
		However, where the OTP is sent to the customer via SMS, charges will be on cost recovery basis
3.3	Mobile Payment Card Issuance Fee	000,14
3.4	Mobile Payment Card Renewal Fee	000,14
	(upon expiry of existing card)	
3.5	Mobile Payment Card Replacement Fee (at customer's instance for lost or damaged cards)	¥1,000
3.6	SMS Alerts	Cost recovery
3.7	PIN Reissue	No charge
3.8	PIN Reset	No charge
3.9	Use of Unstructured Supplementary Service Data (USSD)	Current NIP charges apply

3.10	Monthly Issuance of Statement of Account	No charge
3.11	Special Request for Statement of ABillccount	<del>\\</del> 200

## PART 4 - GLOSSARY

TERMS	DEFINITION
Advance Payment Guarantee	An irrevocable commitment by a bank on behalf of its customer to secure upfront payments made to the customer by a third party or principal for a contract awarded to the customer in line with the terms of the contract.
Advising Commission	This is a commission earned by a bank for verifying the authenticity of a letter of credit and for delivering same to the beneficiary. Usually, the bank that performs this function is based in the exporter's country and is called the Advising bank.
Advisory/Consultancy fees	Fees charged by financial institutions where there is an agreement for advisory/consultancy services.
Agency Fee	Money paid to a member of the syndicate in a consortium/syndicated lending arrangement for acting as agent of other members of the syndicate.

Amendment Fee	Fee charged for modifying the terms of a letter of credit/Form M
	instance of thepplicant.  at the
Bank Guarantee	An irrevocable undertaking of a bank that the liabilities of a debtor (e.g. the bank's customer) would be met.
Bankers' Acceptance (BA)	BA is a promissory note which is drawn on and accepted by a bank. It specifies the amount, the date, and the person to which the payment is to be made.
Bid bond/Tender Security/Bid Security	This is a guarantee issued by a third party, usually a bank, to a principal (the client) on behalf of a contractor (a bank's customer) that the contractor has the financial capacity to execute the contract.
Bills for Collection	A payment mode for International Trade where transaction documents are sent by the seller's bank to the buyer's bank against which payment or acceptance are made by the buyer, before shipping documents are released. In a Bill for Collection Against Acceptance, a bank releases document to the buyer on acceptance of the bills of exchange/draft while in a Bill for Collection against Payment, the bank releases documents to the buyer upon payment.

TERMS	DEFINITION
Bills Payment	A process of e-banking used by financial institutions to collect payments for utilities (such as public utility, cable subscriptions, etc.) on behalf of their customers.
Bulk payment	This involves payment to multiple beneficiaries.
Card Issuance fee	Fee charged by bank for issuance of a plastic payment card (such as debit/credit prepaid cards) that allows a cardholder access to his/her bank account.

Cheque	A negotiable instrument drawn on a bank to pay a specific amount of money to a named beneficiary upon demand or specified date.  Examples include Bills of exchange, drafts etc.	
Collection Charge on Cheques	Fee charged by a bank for collection of proceeds of foreign cheques on behalf of their customers.	
Commercial Papers	A commercial Paper is a short term debt financing instrument issued by a company which can be readily traded. Such instruments may or may not carry a bank's guarantee.	
Commitment Fees	A fee charged by a financial institution for an unused credit line to keep the line of credit open.	
	in order	
Commission on Confirmation of LC	This is a commission charged by a bank for verifying the authenticity of an LC and for adding its name to the LC. Confirmation is normally added at the request of the Issuing Bank.	
Confirming Bank	It is the bank that adds its confirmation to a credit upon the issuing bank's authorization or request	
Consortium Lending	Consortium lending is a type of financing arrangement in which two or more banks come together to jointly finance a single borrower.	
Contingent Liability	A contingent liability is an obligation that may arise upon the occurrence of specified condition(s) as indicated in a contract.	
Counter Cheque	This is a blank cheque provided to a customer whose cheque is not available at the point of withdrawal from the current account.	
Credit Reference Report	A credit reference report provides a snapshot of a borrower's credit accounts and repayment record. It is generally used to determine the creditworthiness of the borrower.	

TERMS	DEFINITION	
Current Account Maintenance Fee (CAMF)	This is a monthly fee chargeable on current accounts based on the level of customer-induced debit transactions that occurred in the account during the month.	
	This fee is not applicable to all bank-induced debits and customer-induced transfers to other accounts in the same name and in the same bank.	
Discountable Instruments	These are money market instruments that are issued at less than their face value and are redeemed at their face value upon maturity.	
Domiciliary Account	Domiciliary Account is a bank account denominated in foreign currency and can be current or savings account.	
Equipment Leasing	An arrangement through which the owner of an equipment (lessor, e.g. a bank) conveys the right to use the equipment to another party (the lessee, e.g. a bank's customer) for a specified period of time (the lease term) and for specified periodic payments (lease rental).	
Establishment Commission		
Facility Enhancement Fee	This is a fee charged where there is an agreement for additional amount to be extended to a customer within the same tenor as an existing facility.	
Facility Restructuring fee	Facility Restructuring Fee is a fee charged where there is an agreement to change the terms and conditions of an existing facility. This will usually apply when there is need to renegotiate a facility.	
FPRD	Financial Policy and Regulation Department – A department in the CBN.	

Indemnities	An undertaking given to compensate for (or to provide protection against) loss, incurred penalty or from a contingent liability.
Letter of Credit	A written undertaking by a bank on behalf of the importer (buyer) to pay specified sum in specified currency, provided the exporter (seller) meets specified condition and submit the prescribed documents within a fixed timeframe.
Letters of Credit Expiry Date	The last day the beneficiary of a letter of credit (usually the exporter) should fulfil the terms of the credit, failing which (and in the absence of an extension or renewal) the letter of credit becomes invalid.

TERMS	DEFINITION
Management Fee	This is a fee charged by a bank for processing an application for a facility and for the general administration of the facility over its lifetime. It is chargeable only once in the life of a facility.
MPR (Monetary Policy Rate)	This is the policy rate set by the Monetary Policy Committee to anchor interest rate direction in the economy.
Negotiable	This refers to a rate that is open to discussion between a financial institution and its customer.
Negotiation of Documents	Negotiation means the giving of value for draft(s) and/or document(s) by the bank authorized to negotiate. Mere examination of the documents without giving value does not constitute a negotiation.
NHF Loan	National Housing Fund Loan.
One-Off	This refers to fees/obligations that are non-recurring i.e. payable only once during the tenor of a facility.
OD (Overdraft)	This is a loan arrangement where a bank allows a current accou <mark>nt customer to make withdrawals above the balance in the account up to a certain limit.</mark>
Past Due	Bill or loan that has not been paid on the maturity date/due date.
Penal Rate	This is the interest rate that financial institutions charge customers for failing to make payments on loans and advances as at when due. It is charged in addition to the agreed interest rate(s).

Perfection of Security	This is the process of registering a financial institution's interest in an asset held as collateral with the appropriate statutory authority so that it is made legally enforceable in the event of default.
Performance Bond	This is a guarantee issued by a third party, usually a bank, to a principal (the client) on behalf of a contractor (a bank's customer) against failure of the contractor to meet obligations specified in the contract.
Revalidation of Documents	Official approval or confirmation of a document after a change has been effected on the same document.
RTGS	Real Time Gross Settlement System
TERMS	DEFINITION
Sight bill	This is a bill of exchange which is payable on presentation to the drawee i.e. on demand.
Status Enquiry	
SWIFT	Society for Worldwide Interbank Financial Telecommunication (SWIFT) provides a network to allow financial and non-financial institutions (e.g. corporates) to transfer financial transactions through a 'financial message'
Third Party Cheque Indemnities	A written undertaking by a third party (such as a bank), on behalf of one of the parties (the first party) to a transaction or contract, to cover the other party (the second party) against specific loss or damage arising from dishonouring the cheque of the first party.
Usance Bill	This is a bill of exchange which allows the drawee have a period of credit. The term can begin from the date of the bill of lading or from the date of acceptance by the drawee and is stated in days or months.



# PART 5 - MINIMUM DISCLOSURE REQUIREMENTS IN OFFER LETTERS FOR CREDIT FACILITIES/LOANS

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### **GENERAL REQUIREMENTS**

S/N		
1	Name of borrower	This includes the name of the borrower.
2	Contact details of the borrower	This should clearly state the address (location), telephone number, email, etc. of the borrower.
3	Credit type	This states the type of facility approved for the borrower.
4	Purpose of the credit	This states the reason for which the facility is granted.
5	Amount	This is the amount approved for the facility.
6	Collateral	The bank should disclose the asset pledged by the borrower as security for the facility (e.g. shares, landed property, cash, etc.).
7	Loan tenor	facility.  This spells out the approved n for the
8	Interest rate	This is the annual interest rate to be charged by the bank on the amount outstanding (except for overdrafts).

9	Variable rate information	This should clearly state the possibility of changes in rates in line with money market conditions. It should include notification and time lines for concurrence by customers to the changes. The new rates (both increase and decrease) can only apply 10 days after the notification. The variable rate information should also outline the bank's responsibilities in the event of such movements in rates.
10	Fees and commissions	The fees and commissions are as contained in the Guide. These should be stated in percentage and Naira terms.
11	Repayment terms	This should state the frequency (i.e. monthly, quarterly, bullet etc.) of repayment of principal and interest on outstanding balance. It should
		also state the date on which the repayments fall due.
12	Repayment schedule	The bank should provide in details, the periodic amounts to be repaid by the borrower within the tenor of the facility.
13	Early Liquidation Terms	This includes all information the borrower needs to know, including rights/obligations, or penalties, in the event of liquidation of the facility, before the expiry date, in line with Guide.
14	Late repayment	This should detail all penalties that will be borne by the borrower in the event of default, in line with the Guide.
15	Grace period	<ul> <li>a. Seven (7) days shall be allowed within which there will be no penal charge on late repayments.</li> <li>b. Seven (7) days from the date of execution, shall be allowed within which loan contracts can be rescinded.</li> </ul>

16	Insurance requirements (where applicable)	The bank is expected to disclose the nature of insurance policy required for the facility.
17	Conditions precedent to drawdown	This details all requirements which must be fulfilled by the borrower before drawdown on the facility. Such information includes the submission of Insurance documents, receipt by the bank of collateral documentation, execution of loan offer letter, etc.

#### **CONSUMER LOANS**

This encompasses the various types of loans given to individuals either to finance the acquisition of an asset or to execute personal projects. Some of these loans are unsecured and are based on the borrower's ability to repay.

- (a) Unsecured personal loans;
- (b) Secured personal loans;
- (c) Computer loans;
- (d) Auto loans;
- (e) Other forms of bridging finance availed to borrowers.

S/N	DISCLOSURE REQUIREMENT	
1	Name and address of creditor	This includes the name, address and day-time contact details of the borrower.
2	Item financed	This states the consumer good(s) to which the bank is financing.

3	Itemization of amount financed	financed.  This gives a breakdown of the item(s)
4	Annual percentage rate (APR)	This is the interest rate which will be charged by the bank on the amount disbursed.
5	Variable rate information	This should clearly state the possibility of increase in rates in line with money market conditions. It should also outline the bank's responsibilities in the event of a movement in rates, including the means and timing of its notification to the customer.
6	Payment schedule	The bank should also disclose with details, all necessary repayment information including the monthly, quarterly or other repayment sums as was agreed with the borrower.
7	Prepayment Terms	This includes all information the borrower needs to know during the consummation of the facility, such as the customer's rights (and penalties) in the event of his decision to pay off the facility before its expiration, etc.
8	Late payment policy	This should detail all penalties that will be suffered by the borrower in the event of default.
9	Collateral	The bank will be required to disclose the property, goods, shares and/or other assets pledged by the borrower as security for the facility.

10	Insurance requirements (where applicable)	The bank is expected to disclose the nature of insurance policy required for the facility.
11	Repayment terms	This includes all information the borrower needs to know before the consummation of the facility, which includes information such as the bank's right to call in the facility (in the event of certain occurrences), etc.
12	Loan tenor	This spells out the approved duration for the facility.
13	Conditions precedent to drawdown	This details all requirements which must be fulfilled by the borrower before drawdown on the facility. Such information includes the submission of Insurance documents, perfection of collateral documentation, etc.

### **MORTGAGE LOANS**

S/N	DISCLOSURE REQUIREMENT	
1	Name and address of creditor	This includes the name, address and day-time contact details of the borrower.
2	Description of the property financed	This should describe location and other features of property being financed by the bank.
3	Itemization of amount financed	This gives a breakdown of the item(s) being financed.
4	Annual percentage rate (APR)	This is the interest rate which will be charged by the bank on the amount disbursed.
5	Variable rate information	This should clearly state the possibility of increase in rates in line with money market conditions. It should also outline the bank's responsibilities in the event of a movement in rates, including the means and timing of its notification to the customer.
6	Payment schedule	The bank should also disclose with details, all necessary repayment information including the monthly, quarterly or other repayment sums as was agreed with the borrower.
7	Prepayment Terms	This includes all information the borrower needs to know during the consummation of the facility, such as the customer's rights (and penalties) in the event of his decision to pay off the facility before its expiration, etc.
8	Late payment policy	This should detail all penalties that will be suffered by the borrower in the event of default.
9	Collateral	Usually, the security for the loan is the property being financed.
10	Insurance requirements (where applicable)	The bank is expected to disclose the nature of insurance policy required for the facility.

11	Repayment terms	This includes all information the borrower needs to know before the consummation of the facility, which includes information such as the bank's
		right to call in the facility (in the event of certain occurrences), etc.
12	Loan tenure	This spells out the approved duration for the facility.
13	Conditions precedent to drawdown	This details all requirements which must be fulfilled by the borrower before drawdown on the facility. Such information includes the submission of Insurance documents, perfection of collateral documentation, etc.



## **OVERDRAFTS**

S/N	DISCLOSURE REQUIREMENT	
1	Name and address of creditor	This includes the name, address and day-time contact details of the borrower.
2	Reason for the loan	This should describe the customer's needs which the overdraft is aimed to finance.
3	Overdraft limits	The limits on the OD line should be clearly stated.

4	Annual percentage rate (APR)	This is the interest rate which will be charged by the bank on the amount disbursed.
5	Variable rate information	This should clearly state the possibility of increase in rates in line with money market conditions. It should also outline the bank's responsibilities in the event of a movement in rates, including the means and timing of its notification to the customer.
6	Late payment policy	This should detail all penalties that will be suffered by the borrower in the event of default.
7	Collateral	Usually, the security for the loan should be clearly stated.
8	Insurance requirements (where applicable)	The bank is expected to disclose the nature of insurance policy required for the facility.
9	Repayment terms	This includes all information the borrower needs to know before the consummation of the facility, which includes information such as the bank's right to call in the facility (in the event of certain occurrences), etc.
10	Loan tenure	This spells out the approved duration for the facility.

PRODUCTS	DISCLOSURE REQUIREMENTS

Bid Bond	<ul> <li>Bank should issue offer letter stating all terms and conditions;</li> <li>Where customer provides cash – Place in an investment account at an agreed rate;</li> <li>Where bank provides funds – Parties should agree on a rate and other transaction dynamics</li> </ul>
Performance Bond	- Issue offer letter stating all terms and conditions, based on risk assessment
Advance Payment Guarantee	<ul> <li>Issue offer letter stating all terms and conditions, specifically utilization of proceeds to be received;</li> <li>Appointment of quantity surveyor/expert</li> </ul>
Bank Guarantee	<ul> <li>Issue offer letter stating all terms and conditions, most importantly when risk crystallizes;</li> <li>Where customer provides cash – Place in an investment account at an agreed rate.</li> </ul>
Indemnities	- Issue offer letter stating all terms and conditions and specify when risk crystallizes.



## MINIMUM DISCLOSURE REQUIREMENTS FOR CONTINGENT LIABILITIES