



Access Bank Plc
Full Year Results for the year ended 31 March 2008

ACCESS BANK PLC REPORTS 161% INCREASE IN NET PROFIT FOR THE YEAR ENDED 31 MARCH 2008 TO A RECORD N15.9 BILLION

LAGOS, NIGERIA – 16 July 2008 – Access Bank Plc, (Bloomberg: ACCESS NL) (“Access Bank” or the “Bank”), the full service commercial bank that operates throughout Nigeria, Gambia and Sierra Leone announces its results for the year ended 31 March 2008.

Commenting on the results Aigboje Aig-Imoukhuede, CEO of Access Bank, said:

“We are delighted to report 5 years of unbroken triple digit growth across our key performance indices. This result is testament to the Bank’s capacity to deliver exceptional growth while still enhancing the strength of its balance sheet and maintaining strict cost control. Key drivers of our growth have been trade finance, term loans, cash management, transactional based facilities, Fixed Income & FX trading and investment banking advisory activity.

The Bank has continued to fulfill its promise of delivering superior returns to shareholders by declaring a dividend of N10.5 billion and we remain on track to achieving our ambition of becoming one of the top 3 financial services groups in Nigeria by 2012.”

Financial Highlights¹

- Gross Earnings of N58.0 billion, an increase of 108%, compared to the prior year period (N27.9 billion Mar 2007)
- Cost/income ratio of 52%, compared to 62% for the prior year period
- Net Profit of N15.9 billion, an increase of 161% (N6.1 billion Mar 2007)
- Loans & Advances of N245.8 billion, up 128% (N107.8 billion Mar 2007)
- Deposits and other accounts of N353.7 billion, up 72% (N205.2 billion Mar 2007)
- Total Assets up 218% to N1.0 trillion (N328.6 billion Mar 2007)
- Shareholder’s Funds up 505.3% to N171.8 billion (N28.4 billion Mar 2007)
- Basic EPS up 96.6% to 171 kobo (87 kobo Mar 2007) and Declared DPS of 65 kobo

Significant growth across all 3 main divisions

- Institutional banking profit before tax up over 122% to N8.9 billion (N4 billion Mar 2007) due to improved risk rating and a significant improvement in the perception of the bank’s brand in the corporate market segment; specifically clients in telecoms, oil & gas and non-banking financial institutions. Enhanced capacity following last year’s public offer and superior deal execution contributed significantly towards profit growth.

- Commercial banking profit before tax up 143% to N5.3 billion (N2.2 billion Mar 2007) driven by growth in the emerging corporate business segment, including real estate clients, independent downstream oil & gas companies and trading clients. These clients are characterized by rising demand for trade finance, cash management, term facilities and self liquidating loans.
- Investment banking profit before tax up 152% to N4.6 billion (N1.8 billion Mar 2007) driven by a sharp rise in fees from major issuing house mandates as well as rising fixed income and FX trading activity. Corporate finance activity rose in line with objectives on the back of the group's increased capacity to underwrite transactions following last year's public offer and a much stronger capacity for deal execution.

Operational Highlights

- Acquisition of three fully operational overseas banks in Cote d'Ivoire, Rwanda and D.R. Congo
- Operational efficiency improvements as measured by the reduction in the cost/income ratio (52% Mar 2008 vs. 62% Mar 2007) and the reduction of the non-performing loan ratio from (3.6% Mar 2007 vs. 8.8% Mar 2007)
- Continued branch expansion from 80 to 118 branches contributing to a 72% growth in deposits as at Mar 2008 vs. Mar 2007
- Increased penetration in the investment banking segment as demonstrated by 152% growth in investment banking profit before tax to N4.6 billion
- Further funding diversification through the issue of over N14.6 billion in long term liabilities (Access Bank bond, IFC and EIB loans)

Note 1:

Results for the year ended 31 March 2008 include acquisitions during the year; whereas the comparable results for the year ended 31 March 2007 do not include acquisitions as none had been carried out in the period.

Conference Call for Results

Access Bank Plc (Bloomberg: Access NL) will be hosting a teleconference call for analysts and investors on Tuesday 22nd July at 11am BST (7am New York/ 11am London/ Lagos) with its senior management to announce Access Bank Plc's full year results for the twelve month period ended 31 March 2008. There will also be an opportunity at the end of the call for management to take questions from investors and analysts.

The teleconference call facility can be accessed by dialing:

+44 (0)20 7138 0816 in the UK
+1 718 354 1171 in the US

And then entering the following access code:

9575422

Participants should register for the call at least five minutes before the start of the presentation.

For those who are unable to listen to the live call, a replay facility will be available until **5th August 2008** by dialing +44 (0)20 7806 1970 and entering access code 9575422#

The presentation will be posted to Access Bank's website on the morning of the 22nd July at www.accessbankplc.com.

If you have any queries please do not hesitate to contact Africa Practice or Financial Dynamics on the contact numbers listed below.

FOR FURTHER INFORMATION:

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Notes to editors:

About Access Bank plc

Access Bank plc is a full service commercial bank operating through a network of over 110 branches and service outlets located in all major commercial centres and cities across Nigeria.

Access Bank Plc was incorporated in 1989 as a private limited liability company with ownership residing with Nigerians and Nigerian institutional investors. The Bank was subsequently listed on the Nigerian Stock Exchange in 1998. In January 2002, it was successfully recapitalized and consequently came under its current leadership.

Access Bank Plc was one of the first to successfully comply with the Central Bank of Nigeria's banking consolidation policy through the acquisition of two quality Nigerian banks: Capital Bank International Plc (Formerly Commercial Bank Credit Lyonnaise Ltd) and Marina International Bank Ltd. The three banks were fully integrated operationally -

people, process and technology - in a record time of 60 days. The Bank was appointed a Settlement Bank by the Central Bank of Nigeria and acknowledged as Nigeria's "Most Improved Bank".

The merger has propelled Access Bank Plc to rank amongst the top 8 Banks in Nigeria with assets in excess of ₦1 trillion.

More information can be found at www.accessbankplc.com



Access Bank Plc

Group unaudited results ended 30 September 2010

ACCESS BANK PLC REPORTS SUSTAINED GROWTH IN PROFITS FOR THE QUARTER ENDED 30 SEPTEMBER 2010

LAGOS, NIGERIA – 27 October 2010 – Access Bank Plc, (Bloomberg: ACCESS NL / Thomson Reuters: ACCESS.LG) (“Access Bank” or the “Bank”), the full service commercial bank with headquarters in Nigeria and with operations across Sub-Saharan Africa and the United Kingdom announces its unaudited results for the nine months ended 30 September 2010.

Speaking from the Bank’s headquarters in Lagos, Aigboje Aig-Imoukhuede, Group Managing Director of Access Bank, said:

“We continue to make good progress this year in returning to a position of strong profitability whilst maintaining a leading capital position. The Bank has achieved significant growth in its deposit base with a 24% increase in customer deposits quarter on quarter as we continue to benefit from the continuing success and effectiveness of our value chain strategy. With our focus on maintaining a high quality service-centered business model supported by a robust enterprise risk management framework, the Bank is well positioned to deliver a strong full year performance in line with the positive results achieved year to date.”

Group Financial Highlights

Profit & Loss Account

- Profit before tax of N14.06billion, up 232% (N10.64 billion loss Sept 2009)
- Operating Income of N53.1 billion, down 7% (N56.9 billion Sept 2009)
- Cost to income ratio of 64% for the 9 months to 30 September 2010 (64% for the 6 months to June 2010)

Balance Sheet

- Total Assets of N819 billion, up 26% (N648 billion Sept 2009)

- Customer Deposits of N539.7 billion, up 24% quarter on quarter (N433.6 billion June 2010)
- Loans and Advances of N402.2 billion, up 7% (YoY) ,down 3% (QoQ)(N412.8 billion June 2010)
- Interim dividend payment impacted Shareholders' funds by 2% to close at ₦170.7 billion
- Total Assets and Contingents of N1 trillion, up 14% (N925.6 billion June 2010)

Key ratios

- Capital adequacy of 28% (June 2010 28%)
- Liquidity ratio up to 40% (June 2010 35.6%)
- NPL ratio improves to 11.3% (June 2010 12%)
- Coverage ratio improves to 83% (June 2010 74%)
- Loan to deposit ratio improves to 83% (June 2010 95%)

3rd Quarter Operational Highlights

- IFRS implementation project enters the final phase of completion
- Appointment of Group Chief Risk Officer
- Agosto & Co rating upgrade from **Bb-** to **Bbb-**
- Corporate Social Responsibility Initiatives attract global commendation
- Interim dividend payment (20 kobo) distributed to shareholders

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Conference Call Invitation

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The teleconference call facility can be accessed by dialing:

+44 (0)20 7138 0844 **for the UK and International**

+1 212 444 0896 **for the US**

+27 11 019 7014 **for South Africa**

And then entering the following access code:

8793594

Participants should register for the call at least five minutes before the start of the presentation.

The presentation will be posted to Access Bank's website on the morning of 29th October at www.accessbankplc.com

For those who are unable to listen to the live call, a replay facility will be available until 11 November 2010 by dialing +44 (0)20 7111 1244 (UK and International) and +1 347 366 9565 (US) and entering access code **8793594#**

For further information please contact:

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About Access Bank Plc

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Access Bank Plc was incorporated in 1989 as a private limited liability company with ownership residing with Nigerians and Nigerian institutional investors. The Bank was subsequently listed on the Nigerian Stock Exchange in 1998. The bank has over 400,000 shareholders including several Nigerian and International Institutional Investors.

Access Bank Plc was one of the first Nigerian Banks to successfully comply with the Central Bank of Nigeria's banking consolidation policy through the acquisition of two banks: The group has enjoyed what is arguably Africa's most successful banking growth trajectory in the last ten years ranking amongst Africa's top 20 banks by total assets and capital in 2009.

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Access Bank Plc

Group Audited results for the first half ended 30 June 2011

ACCESS BANK PLC REPORTS 15% INCREASE IN OPERATING PROFIT YEAR ON YEAR FOR THE FIRST HALF ENDED 30 JUNE 2011 TO ₦15.5BILLION

LAGOS, NIGERIA – 17 August 2011 – Access Bank Plc, (Bloomberg: ACCESS NL / Thomson Reuters: ACCESS.LG) (“Access Bank” or the “Bank”), the full service commercial bank with headquarters in Nigeria and with operations across Sub-Saharan Africa and the UK, announces audited interim results for the first half ended 30 June 2011.

Speaking from the Bank’s headquarters in Lagos, Aigboje Aig-Imoukhuede, Group Managing Director of Access Bank, said: *“It is with pleasure that Access Bank reports solid results (audited) for the 2011 half year. We continue to experience strong expansion in our market share resulting from the effective execution of our organic growth strategies. During the period we grew our deposits by 31% and lending also grew by 18% further entrenching our position as one of the Nigeria’s 5 largest deposit money banks. Given the strength of the Bank’s capital position and our optimistic outlook for the next six months of the year, we will distribute a cash interim dividend of 20 kobo per share to our shareholders.”*

Group Financial Highlights

Profit & Loss Account

- Gross Earnings of ₦52.5 billion, up by 6.2% compared with prior year (₦49.4 billion June 2010);
- Total Operating Income of ₦40.2 billion, up 8.1% (₦37.1 billion in June 2010);
- Operating Profit of ₦15.8 billion, up 15% (₦13.5 billion June 2010);
- Profit After Before Tax of ₦10.4 billion, up 6% (₦9.8 billion in June 2010)
- Net loan loss provisions of ₦5.1 billion, up 41.7% (₦3.6 billion in June 2010) following one off recognition of 1% general loan loss provision in line with CBN prudential guidelines for 2011;
- Improving cost to income ratio of 61% (64% in June 2010) despite the impact of AMCON contributions on costs;
- EPS of 45 kobo (37 kobo in June 2010);
- Interim cash dividend per share of 20k per share.

Balance Sheet

- Total Assets and Contingents of ₦1,280 billion, up 23% (₦1,044 billion Dec 2010);
- Loans and Advances of ₦541 billion, up 19% (₦456 billion Dec 2010). Quarter on quarter growth of 16% (₦468 billion in March 2011);
- Customer deposits of ₦639 billion, up 31% (₦487 billion Dec 2010). Quarter on quarter growth of 8.5% (₦589 billion March 2011);
- Improved Net Interest Margin of 8.1% (Dec 2010: 7.1%);
- Strong capital adequacy and liquidity ratio of 22% and 40% respectively;
- NPL ratio of 8.8% (Dec 2010: 8.1%);
- Coverage ratio of 73% (December 2010: 94%);
- Loan to Deposit ratio of 85% (December 2010: 88%);
- Post Tax Return on Average Equity of 9.2%¹ (December 2010: 6.4%).

Operational Highlights(Nigeria)

- Transaction Implementation Agreement signed with respect to a business combination with Intercontinental Bank Plc;
- Launched our 21st Century Service Delivery Platform (Access Trade, Access FX etc)
- Concluded Divestments / Exit of Non Bank Subsidiaries
- Energized Retail Banking Franchise leveraging on value chain relationships and partnerships with Media & Civil Society
- Enhanced corporation position as a 'Sustainability' leader in Africa

¹ Annualized

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The teleconference call facility can be accessed by dialing:

+44 207 136 2054 in the UK

+1 212 444 0896 in the US

+27 11 019 7014 in South Africa

And then entering the following access code:

1611841

Participants should register for the call at least five minutes before the start of the presentation.

The presentation will be posted to Access Bank's website on the morning of the 19th August at www.accessbankplc.com (go to 'Inside Access', 'Investor Relations', 'Publications & Presentations')

For those who are unable to listen to the live call, a replay facility will be available until 1st September 2011 by dialing +44 (0)20 7111 1244 (UK) and +1 347 366 9565 (US) and entering access code **1611841#**

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